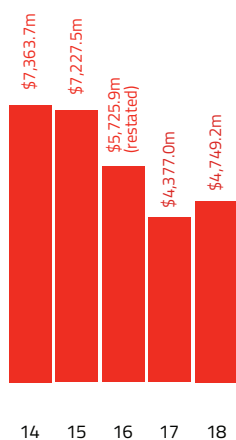


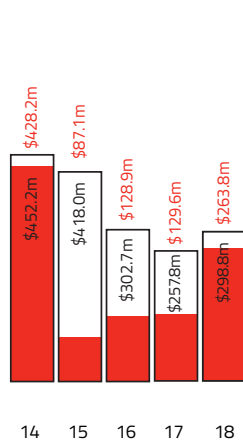
Group Financial Highlights

Five year performance at a glance

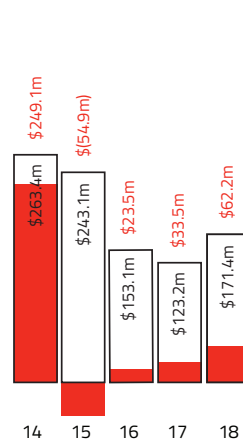
Aggregated revenue
\$4,749.2m



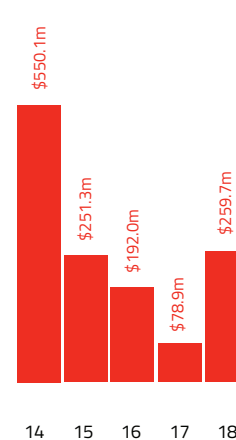
EBIT
\$263.8m



Net profit after tax
\$62.2m



Cash flow from operations
\$259.7m



■ EBIT
□ Underlying EBIT

■ NPAT
□ Underlying NPAT

\$m	2014	2015	2016	2017	2018	% change
Aggregated revenue ¹	7,363.7	7,227.5	5,725.9	4,377.0	4,749.2	8.5
EBIT	428.2	87.1	128.9	129.6	263.8	103.5
EBIT margin	5.8%	1.2%	2.3%	3.0%	5.6%	2.6pp
Net profit after tax	249.1	(54.9)	23.5	33.5	62.2	85.7
Net profit margin	3.4%	(0.8%)	0.4%	0.8%	1.3%	0.5pp
Cash flow from operations	550.1	251.3	192.0	78.9	259.7	229.2
Return on equity	12.5%	9.2%	6.9%	5.5%	6.8%	1.3pp
Basic EPS normalized (cents) ²	108.5	(14.7)	16.3	20.1	27.9	38.8
Basic EPS (cents)	101.0	(22.2)	9.5	13.4	23.3	73.9
Dividends (cents per share)	85.0	56.0	–	–	25.0	n/m

¹ Aggregated revenue is defined as statutory revenue and other income plus share of revenue from associates, less procurement revenue at nil margin, pass-through revenue at nil margin, and interest income. The directors believe the disclosure of revenue attributable to associates provides additional information in relation to the financial performance of the Group.

² Before amortization of intangibles including tax effect of amortization expense.